WEAVER

Smart VMware Strategy Cuts Costs for SLED Institution

COMPANY SNAPSHOT

Industry: K–12 School District

A growing Texas-based school district was reassessing its data center strategy in light of rising VMware costs tied to VxRail infrastructure. The district needed a cost-effective, reliable solution that could deliver long-term performance improvements without disruption to ongoing operations.

THE CHALLENGE

The Broadcom price increase associated with VxRail prompted the school district to seek a new solution that would provide better value and control over VMware expenses. They needed help determining the best way to continue supporting their virtual environment without being locked into high-cost infrastructure.

THE WEAVER WAY

Weaver Technologies' Solutions Team worked closely with the customer to right-size their environment. This included recommending a migration strategy to Dell infrastructure that allowed the district to maintain performance, reduce VMware licensing costs, and avoid unnecessary complexity.

PROJECT CAPABILITIES SHOWCASE

- Dell Storage & Server Integration

- VMware Environment Assessment

- Infrastructure Migration & Cost Analysis

- K–12 SLED Budget-Conscious Solution Design

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Our goal was to protect the district's budget while improving their environment. This is exactly the kind of challenge we're built for—solving problems with clarity, honesty, and smart strategy.

Joey Mendoza
Director of Sales
Weaver Technologies

WHY WEAVER?

The district valued Weaver's long-standing relationship, technical expertise, and straightforward, honest approach. Trust played a major role in their selection, alongside Weaver's ability to deliver value-based solutions and see deployment through from planning to execution.

THE RIGHT IT SOLUTION

Weaver Technologies designed a smart, cost-conscious VMware strategy tailored to the district's environment. By migrating to Dell server and storage infrastructure, we enabled the school to maintain performance while significantly lowering VMware licensing costs. Our team also created a streamlined roadmap for future scalability, giving the district greater control over its virtual environment without sacrificing reliability.

THE RIGHT TIME: EXECUTION

The deployment is still in progress, being led by the Services Team at Weaver. The strategic planning has already positioned the district for significant cost savings, with full implementation on the horizon.

OUTCOMES

- Reduced VMware licensing and infrastructure costs
- New datacenter hardware with improved reliability
- Better performance and a lower total cost of ownership
- A model that could benefit other SLED organizations

WEAVER

Built on Trust, Driven by Value

At Weaver Technologies, we believe every solution should start with listening. Especially for our SLED customers, where budgets are tight and missions are critical, we focus on strategies that deliver long-term impact—not just short-term fixes.

Our team takes a consultative, value-first approach to every engagement. We guide organizations toward smart, scalable IT decisions that align with their goals, avoid unnecessary complexity, and build lasting trust.

Explore our capabilities at Weaver Technologies.

KEY BENEFITS

- **REDUCED VMWARE LICENSING AND INFRASTRUCTURE COSTS**
- **IMPROVED DATA CENTER PERFORMANCE AND RELIABILITY**
- **GREATER CONTROL OVER LONG-TERM IT SPENDING**
- **SCALABLE SOLUTION TAILORED FOR K–12 ENVIRONMENTS**
- **STRATEGIC GUIDANCE THROUGH A COMPLEX TRANSITION**

THE RIGHT REASON

For Weaver, this project was about protecting the district's budget without compromising its mission. We stepped in with the right strategy at the right time—offering honest guidance, smarter alternatives, and a scalable model that puts long-term value first. Helping SLED organizations thrive under pressure is at the heart of what we do.
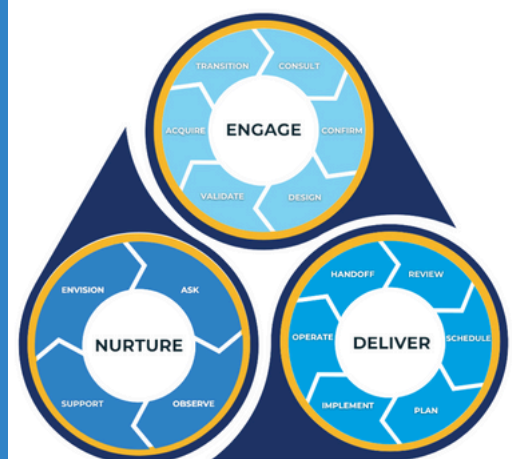
The Right IT Solution

We focus on creating the Right Solution for our customers. You will never find us pushing unneeded products.

The Right Time

We believe the Right Time will reveal itself if we take a patient and deliberate approach. We don't believe in pushy tactics.

The Right Reason

We believe integrity is real, that it is valuable and it's all about doing things for the Right Reason – the only way we know how.

WHERE CAN THE RIGHT IT SOLUTION TAKE YOUR ORGANIZATION?

Unfold the possibilities with Weaver Technologies. As a comprehensive IT solutions provider, we partner with diverse industries, turning challenges into success stories.

LEARN MORE ABOUT OUR TRANSFORMATIONAL IT SOLUTIONS HERE!

THE **WEAVER** WAY
Right Results. Right Way.

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