

## CASE STUDY

## Cost-Effective IT Refresh with VMware & ELM for a Texas School District

### COMPANY SNAPSHOT

Industry: Commercial

A Texas-based communications provider delivering solutions to county and municipal governments. The organization has seen rapid growth through new contracts, requiring agile infrastructure that can scale quickly to meet customer demands.

### THE CHALLENGE

The client's existing environment could not support the pace of growth they were experiencing. Each new contract required additional storage and compute resources, and they were relying on an antiquated backup solution with limited security capabilities. A more scalable, secure, and simplified data protection strategy was essential.

### THE WEAVER ADVANTAGE

Weaver Technologies worked with the client to design a data center refresh that prioritized scalability, reduced management overhead, and addressed backup modernization. Because of our long-standing partnership with Dell — and our trusted advisor role with the client — we were able to implement an expansion that felt like a natural extension of their existing setup.

### PROJECT CAPABILITIES SHOWCASE

- Data Center Expansion
- Dell™ VxRail® Deployment
- Backup Modernization
- Scalable Storage Architecture
- Hybrid Cloud Storage (Wasabi®)
- Dell™ PowerProtect™ Software
- Growth Planning for Commercial Contracts



*This was about building on what already worked. We helped them scale without disruption — and gave them better data protection in the process.*

**Coty Spengler**  
Senior Account Executive  
Weaver Technologies

## WHY WEAVER?

Weaver was selected due to our strong partnership with Dell and our deep knowledge of the client's environment. As their infrastructure needs evolved, they looked to Weaver to guide expansion decisions and provide technology recommendations they could rely on.

## THE RIGHT IT SOLUTION

Weaver implemented a scalable data center expansion featuring five Dell™ VP760 VxRail® nodes, a Dell™ DD6400 for backup and recovery, Dell™ PowerProtect Data Manager (PPDM) software, and Wasabi® Cloud for flexible storage tiering. This solution modernized the client's backup environment while boosting compute and storage capacity to meet contractual SLAs and support future growth.

## THE RIGHT TIME: EXECUTION

While timeline details are internal, the project was delivered with no reported delays or challenges. Because this was an expansion of an existing environment, Weaver was able to execute quickly and efficiently.

## OUTCOMES

The project increased compute and storage capacity, simplified backups with Dell™ PowerProtect and Wasabi® Cloud, and reduced the burden on internal IT resources. The scalable architecture now supports new customer contracts and adapts easily to growing business demands.

## Scaling Infrastructure for Business Growth

At Weaver Technologies, we design scalable, resilient environments that grow with our customers. Every solution is tailored to their goals, challenges, and long-term success.

Through deep expertise and agile execution, we deliver modernized environments that improve performance, increase reliability, and reduce the burden on internal teams — built to meet today's needs and adapt to tomorrow's.

Explore our capabilities at [Weaver Technologies](#).

## KEY BENEFITS

- INCREASED CAPACITY
- MODERNIZED DATA PROTECTION
- OPERATIONAL EFFICIENCY
- FUTURE-READY ARCHITECTURE
- TRUSTED TECHNOLOGY STACK



## THE RIGHT REASON

This expansion wasn't just about more hardware — it was about enabling strategic growth. Weaver helped the client increase capacity, tighten data protection, and future-proof operations, all with trusted tools already familiar to their team.

## WHERE CAN THE RIGHT IT SOLUTION TAKE YOUR ORGANIZATION?

Unfold the possibilities with Weaver Technologies. As a comprehensive IT solutions provider, we partner with diverse industries, turning challenges into success stories.

LEARN MORE ABOUT OUR  
TRANSFORMATIONAL IT  
SOLUTIONS HERE!

## The Right IT Solution

We focus on creating the Right Solution for our customers. You will never find us pushing unneeded products.

## The Right Time

We believe the Right Time will reveal itself if we take a patient and deliberate approach. We don't believe in pushy tactics.

## The Right Reason

We believe integrity is real, that it is valuable and it's all about doing things for the Right Reason – the only way we know how.

