



CASE STUDY · COMMERCIAL

An accounting firm gets full value from the virtual desktop software it already owned.

The firm had invested in VMware Horizon, but it would not integrate cleanly with its applications and network. Weaver confirmed Horizon was the right fit and made it work, saving time and money.



CUSTOMER

Public Accounting Firm,
Texas

INDUSTRY

Public Accounting

PARTNERS

VMware

SOLUTIONS ARCHITECT

Michael Payne

THE CHALLENGE

A virtual desktop investment that wasn't paying off.

Based in Texas, the firm is a highly regarded public accounting practice with several locations throughout the state. It serves clients across diverse industries and puts exceptional service first.

The firm recognized the need to modernize and centralize its infrastructure. It had already invested in VMware Horizon for virtual desktops, but the software was not integrating smoothly with the firm's applications and network environment.

Resolving that was critical. The firm's service quality and operational efficiency depended on employees reaching their applications and data reliably, and on keeping sensitive client data protected.

THE STARTING POINT

Already owned

VMware Horizon purchased, but not integrating with applications and the network

Several offices

Locations across Texas that needed consistent access to applications and data

Client data

Sensitive client information that had to stay secure and protected

THE APPROACH

The Weaver Way: make the existing investment work.

The firm's CIO reached out to Weaver for help implementing virtual desktops with VMware Horizon. Weaver assigned solutions architect Michael Payne to assess the Horizon environment and determine the most suitable path forward. His evaluation found that the Horizon software the firm had already purchased was the right fit for its needs. The work was in the integration, not in buying something new.

PROJECT CAPABILITIES

VMware Horizon
implementation

Virtual desktop solutions

IT infrastructure assessment

Integration and performance
optimization

IT staff training

Ongoing support



By building on the firm's existing investment and staying solution-driven rather than product-driven, we delivered a successful outcome.

THE RIGHT REASON · WEAVER TECHNOLOGIES

THE RIGHT IT SOLUTION

VMware Horizon, integrated and optimized.

Weaver integrated VMware Horizon (now Omnissa Horizon) into the firm's existing infrastructure, resolving the integration issues and delivering a streamlined virtual desktop environment.

ASSESS

Horizon environment review

A thorough assessment identified the integration issues and confirmed Horizon was the right fit.

INTEGRATE

Horizon in the existing infrastructure

Integrated with the firm's applications and network, overcoming compatibility and performance challenges.

ENABLE

Training and support

Training and support for the firm's IT staff so the team could run the environment with confidence.

THE RIGHT TIME

A structured implementation, starting July 2022.

Weaver began the implementation in July 2022. The team conducted a thorough assessment, identified the integration issues and provided a comprehensive plan for the integration.

1

Assess

JULY 2022

Detailed assessment of the Horizon environment and its integration issues.

2

Plan

COMPREHENSIVE PLAN

A clear plan to resolve compatibility and performance problems.

3

Integrate

HORIZON ROLLOUT

Horizon integrated into the existing applications and network.

4

Enable

TRAINING

Training and support for the firm's IT staff.

OUTCOMES

Virtual desktops that work, from any location.

Weaver successfully implemented Horizon in the firm's environment, resolving the immediate issues and streamlining the virtual desktop deployment. Employees can reach the applications and data they need from any location, with security and data protection in place for sensitive client data. The firm's feedback highlighted its satisfaction with the efficiency, security and cost-effectiveness achieved.

■ Improved productivity and efficiency	■ Cost-effective implementation	■ Enhanced security and data protection
■ Seamless access to applications and data	■ Full value from an existing investment	■ A trained, supported IT staff

THE RIGHT REASON

No new software to buy

Weaver's evaluation confirmed the software the firm already owned was the right fit, saving both time and money.

Solution-driven, not product-driven

Weaver focused on what the firm needed and leveraged its existing investment, rather than proposing a new platform.

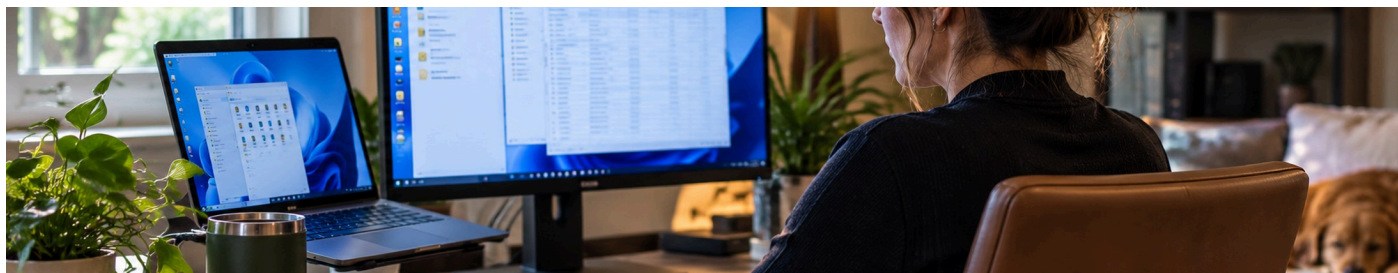
A COMMON CHALLENGE IN PROFESSIONAL SERVICES

Firms often invest in the right software and then struggle to fit it into their existing applications and network. Before replacing a platform, an objective assessment can show whether the real gap is the product or the integration.

Not getting value from software you already own?

Weaver can assess your environment and tell you honestly whether it needs a new product or a better integration.

sales@weavertech.us
(855) IT-WEAVER
weavertech.us



WEAVER

ABOUT WEAVER

Dell Titanium Partner. Since 2006, Weaver has helped organizations build IT strategy and security so they can focus on their craft. We serve education, state and local government, healthcare and commercial customers across the U.S. and internationally.

Right IT Solution.
Right Time. Right Reason.