



CASE STUDY · COMMERCIAL

A commercial organization builds the disaster recovery environment it never had.

With no dedicated DR environment and no room onsite to build one, critical systems were exposed. Weaver paired Dell infrastructure with a secure CSquare colocation facility and managed the project end to end.



CUSTOMER
Commercial
Organization

INDUSTRY
Commercial

PARTNERS
Dell Technologies
Broadcom
CSquare

ACCOUNT EXECUTIVE
Jade Levanovich

THE CHALLENGE

No disaster recovery, and no room to build it onsite.

The company is a commercial organization whose critical systems and data must stay available to support business operations.

The company had identified a significant gap in its business continuity posture: there was no dedicated disaster recovery environment. A failure of critical servers, storage or networking could mean extended downtime and irreversible data loss.

The facility itself compounded the problem. The company's existing site lacked the physical space, power, cooling, physical security and redundancy needed to host a secondary DR environment onsite.

THE STARTING POINT

No DR site

No dedicated disaster recovery environment in place

Data loss risk

Infrastructure failure could mean extended downtime and lost data

No space

The existing site lacked space, power, cooling and security for DR

THE APPROACH

The Weaver Way: the right technology and the right place.

Weaver assessed the company's business continuity requirements and designed a complete disaster recovery solution that paired enterprise-grade Dell infrastructure with a secure, professionally managed colocation facility. By bringing together the right technology partner and the right hosting environment, Weaver delivered a solution the company could not have assembled on its own.

PROJECT CAPABILITIES

Disaster recovery design

Dell infrastructure
specification

Colocation partner
identification

Multi-vendor solution
coordination

Business continuity planning

Project management through
implementation



The company needed a partner who could think beyond the hardware spec. Weaver found the right infrastructure and the right facility to make DR viable, then managed the work end to end.

THE RIGHT REASON · WEAVER TECHNOLOGIES

THE RIGHT IT SOLUTION

Dell infrastructure in a secure colocation facility.

Weaver worked with Dell Technologies to architect the DR environment and identified a hosting partner that could provide everything the company's own site could not.

INFRASTRUCTURE

Dell Technologies

Server, storage and infrastructure components specified with Dell, sized and configured to match the company's recovery objectives.

FACILITY

CSquare colocation

A secure, enterprise-grade facility with redundant power, cooling, high-speed connectivity, 24/7 monitoring and physical security.

COORDINATION

One point of contact

Weaver coordinated Dell Technologies and CSquare from planning through implementation.

THE RIGHT TIME

Managed from assessment to full deployment.

Weaver led the project from initial assessment through full deployment, coordinating Dell Technologies and CSquare to keep every workstream on schedule. Infrastructure design, colocation provisioning and installation were each managed with close attention to timing, so the company's DR environment arrived without extended delays or coordination friction.

BEFORE

Exposed to a single-site failure

- No dedicated disaster recovery environment
- Risk of extended downtime and irreversible data loss
- No onsite space, power, cooling or security for DR



AFTER

A professionally hosted DR environment

- Dell infrastructure sized to recovery objectives
- Hosted at CSquare with redundant power and 24/7 monitoring
- Scalable as the business grows

OUTCOMES

Resilient, secure and ready to grow.

The company now has a resilient, secure and professionally hosted disaster recovery environment. Critical systems and data are protected against infrastructure failures and site-level events. Business continuity risk is significantly reduced, and the solution can scale alongside the company's future needs.

■ Complete end-to-end DR solution	■ Professionally managed colocation (CSquare)	■ Enterprise-grade Dell infrastructure
■ Protection against site-level events	■ Scalable for future growth	■ Single point of coordination

THE RIGHT REASON

Focused on the real business risk

Weaver looked past the hardware to what would make DR viable for the company, including a facility the company didn't have.

More than hardware

A competitively priced solution, close collaboration with Dell Technologies and responsive project management from start to finish.

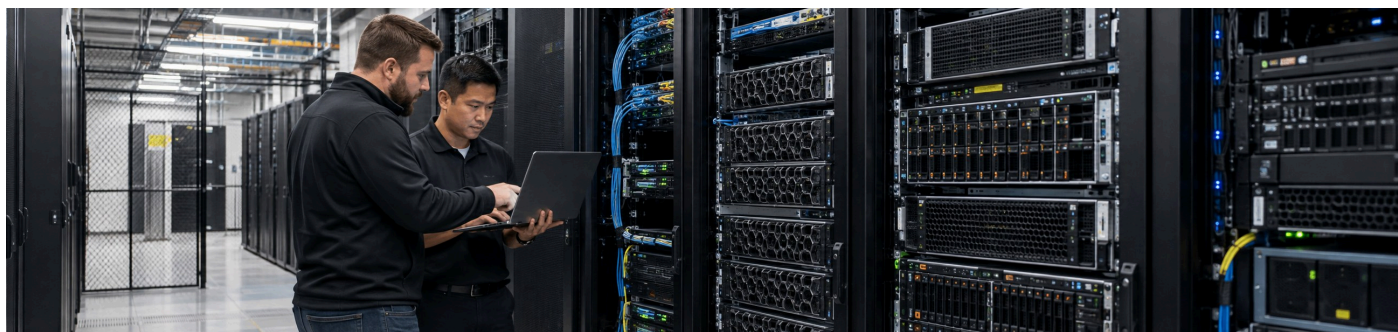
A COMMON CHALLENGE IN COMMERCIAL BUSINESS

Many growing companies run critical systems at a single site that was never built to host a second environment. Pairing the right infrastructure with a professional colocation facility is often the most practical path to real disaster recovery.

No DR environment yet?

Weaver can review your business continuity needs and help you weigh the options for hosting a recovery environment.

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WEAVER

ABOUT WEAVER

Dell Titanium Partner. Since 2006, Weaver has helped organizations build IT strategy and security so they can focus on their craft. We serve education, state and local government, healthcare and commercial customers across the U.S. and internationally.

Right IT Solution.
Right Time. Right Reason.