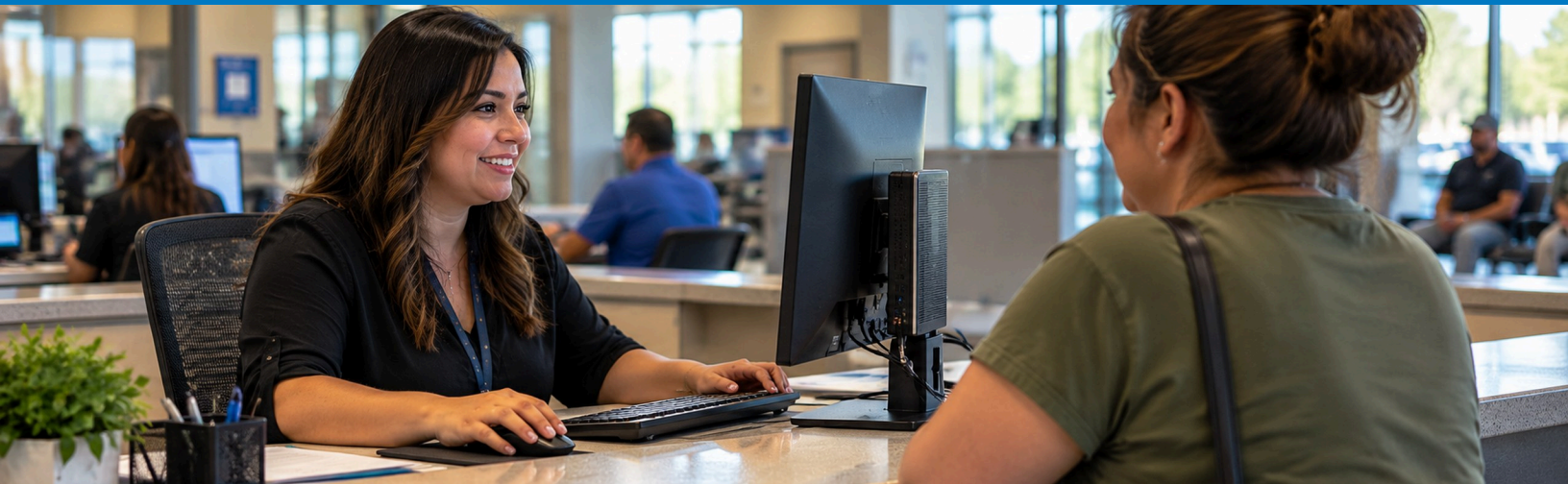




CASE STUDY · STATE AND LOCAL GOVERNMENT

A Texas city centralizes desktop management to simplify IT and strengthen security.

Hundreds of endpoints were hard to manage and a growing ransomware concern. Weaver delivered virtual desktop infrastructure on Dell hardware, with 0% financing that made the project affordable.



CUSTOMER

City Government,
North Texas

INDUSTRY

Local Government

PARTNERS

Dell Technologies
OmniSSA
Liquidware

PROJECT TYPE

Virtual Desktop
Infrastructure

THE CHALLENGE

Too many endpoints to manage one at a time.

This North Texas city provides essential services to its residents, including public safety, utilities and infrastructure. In 2022, the city’s leadership set out to modernize its IT infrastructure and improve service delivery.

Its aging infrastructure made day-to-day management difficult, particularly across hundreds of endpoints. Keeping every device current and secure was a constant effort for the IT team.

At the same time, concern about threats like ransomware was growing. The city needed a solution that would centralize desktops and improve both reliability and device security.

THE STARTING POINT

Hundreds

Endpoints to manage across city departments

Ransomware

Growing concern about threats to devices and data

Aging IT

Infrastructure that made effective management difficult

THE APPROACH

The Weaver Way: centralize, secure and make it affordable.

Weaver recommended virtual desktop infrastructure with Omnisia Horizon to centralize desktops and streamline management, running on Dell infrastructure with secure, manageable endpoints for city staff. A five-year, 0% financing option from Dell Financial Services made the full solution affordable within the city’s budget, and ongoing support and training helped the IT team get the most from it.

PROJECT CAPABILITIES

Virtual desktop infrastructure deployment	IT infrastructure modernization	Endpoint security
Centralized management software	Dell Financial Services financing	Training and ongoing support



Weaver's tailored approach made sure the right solutions were implemented, making the most of the city's resources and staying focused on its specific needs.

THE RIGHT REASON · WEAVER TECHNOLOGIES

THE RIGHT IT SOLUTION

Centralized desktops on a Dell foundation.

Weaver delivered a turnkey solution that moved desktops into the data center, put secure thin clients on users' desks and gave the IT team one place to manage it all.

INFRASTRUCTURE

Dell PowerEdge and PowerStore

Dell PowerEdge servers and a PowerStore storage array host the virtual desktop environment.

ENDPOINTS

Dell OptiPlex 3000 Thin Clients

Secure, manageable thin clients for city staff, with desktops delivered by Omnissa Horizon.

MANAGEMENT

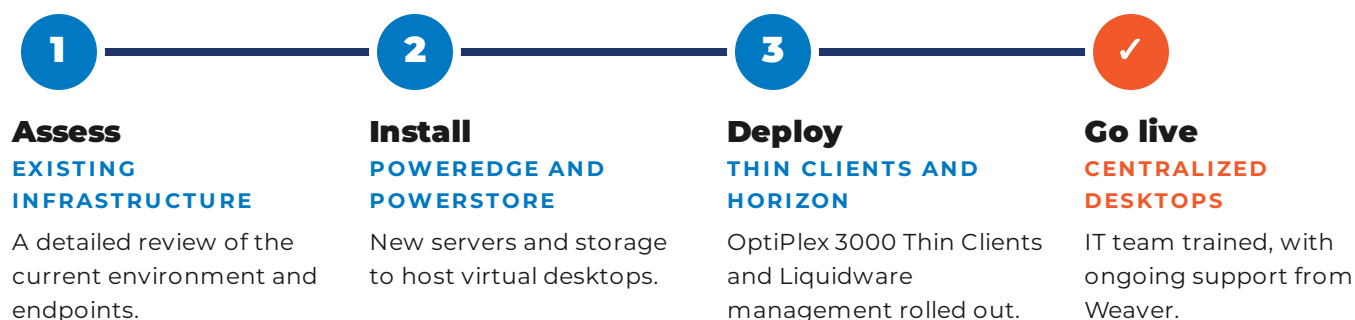
Liquidware

Liquidware Digital Workspace Management gives the IT team centralized control of the desktop environment.

THE RIGHT TIME

Assessed, installed and handed off with training.

Weaver planned and executed the project in careful steps, starting with a detailed assessment of the existing infrastructure. The team then installed the new servers and storage, deployed thin clients, integrated centralized management, and trained the IT team, with ongoing support after go-live.



OUTCOMES

Simpler management and stronger defenses.

By adopting virtual desktop infrastructure, the city centralized desktop management, simplified the care of its endpoints and strengthened its defenses against ransomware and other threats. The turnkey solution gave the IT team the tools to manage the environment efficiently, and financing from Dell Financial Services kept the project affordable.

■ Centralized desktop management	■ Improved IT efficiency	■ Stronger ransomware defense
■ 0% financing for five years	■ Better service to residents	■ Training and ongoing support

THE RIGHT REASON

The right solution for the need

Weaver focused on what the city actually needed, centralized and secure desktops, and built a solution around it rather than around a product list.

Affordable from day one

Strong partnerships gave the city access to modern technology with five-year, 0% financing through Dell Financial Services, backed by support and training.

A COMMON CHALLENGE IN LOCAL GOVERNMENT

City IT teams are often small and responsible for hundreds of devices across many departments. Centralizing desktops reduces the work of keeping each one current and secure, and financing can help fit a modernization project into a public budget.

Managing more devices than your team can reach?

Weaver can assess your desktop environment and show whether centralizing it makes sense for your team and budget.

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ABOUT WEAVER

Dell Titanium Partner. Since 2006, Weaver has helped organizations build IT strategy and security so they can focus on their craft. We serve education, state and local government, healthcare and commercial customers across the U.S. and internationally.

WEAVER

Right IT Solution.
Right Time. Right Reason.