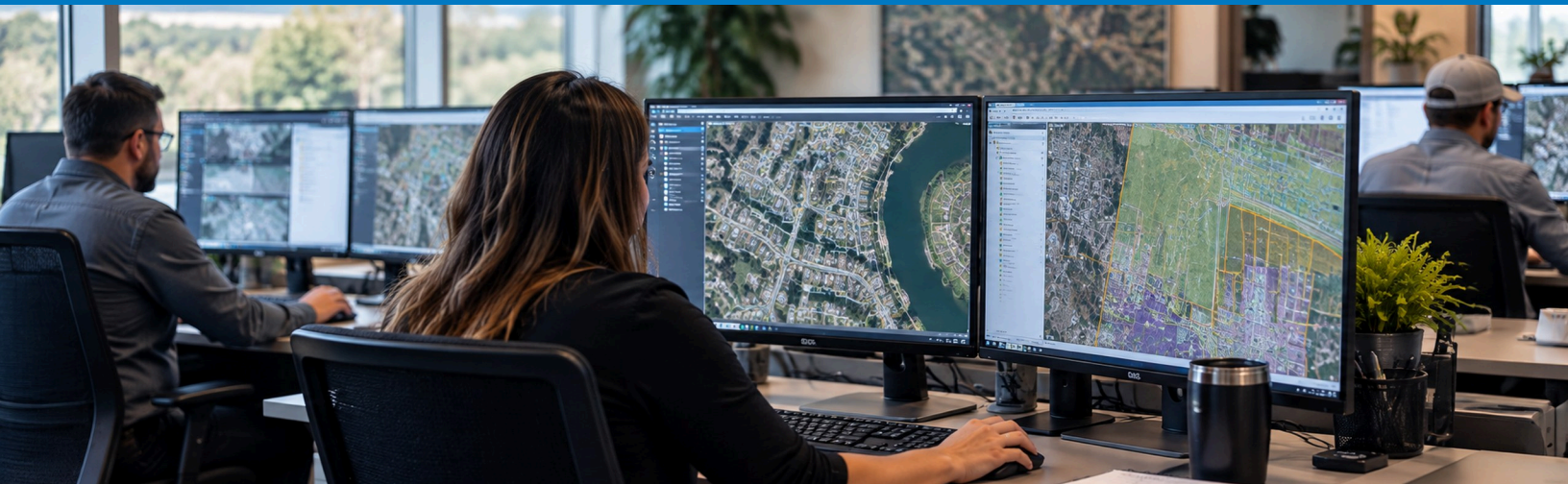




CASE STUDY · STATE AND LOCAL GOVERNMENT

A Texas county moves from uncertainty to a clear GIS plan during a leadership transition.

A new CIO inherited a team with no clear technology direction and a stalled GIS initiative. Weaver listened first, then helped define the architecture, hardware and sequencing to move forward.



CUSTOMER

County Government,
West Texas

INDUSTRY

Local Government

PARTNERS

Dell Technologies

PROJECT TYPE

Infrastructure
Consulting

THE CHALLENGE

A new CIO, a stalled initiative and no roadmap.

This Texas county government was navigating a pivotal leadership transition in its IT department. A new CIO was stepping in, and the outgoing leadership had left no clear direction behind.

The incoming CIO inherited a team with little clarity on existing or future technology needs. The county wanted to move forward with critical GIS infrastructure planning, but it needed help understanding what hardware a GIS solution would require and how to structure it.

Without a clear vision or technical roadmap, progress on the initiative had stalled, and the new CIO needed confidence before committing to a complex, high-visibility project.

THE STARTING POINT

New CIO

An incoming leader with no clear direction from the prior team

No roadmap

No defined vision for GIS hardware or architecture

Stalled

A critical GIS initiative unable to move forward

THE APPROACH

The Weaver Way: listen first, then clarify the path.

Weaver stepped in early with consultative support to establish the building blocks of a modern GIS infrastructure. By listening carefully to the county’s needs and aligning recommendations with long-term goals, the team helped define a phased approach, from planning to hardware procurement, that made sense for both IT and leadership.

PROJECT CAPABILITIES

IT consulting and planning	GIS infrastructure readiness	Server and storage architecture
Hardware specification	Project roadmap consultation	Government collaboration support



The county didn't need us to sell them servers. It needed a partner to help a new CIO see the whole picture and make a confident decision, and that's what we delivered.

JOEY MENDOZA · HEAD OF SALES AND MARKETING, WEAVER TECHNOLOGIES

THE RIGHT IT SOLUTION

A scalable foundation, scoped for GIS.

Weaver recommended and helped scope the hardware for the county's GIS platform. The county ultimately purchased the equipment through a different channel, and Weaver remained a strategic advisor throughout the planning process.

COMPUTE Dell PowerEdge R750 Servers specified as the compute foundation for the county's GIS platform.	STORAGE Dell PowerVault Storage scoped alongside the servers to give the GIS platform a scalable foundation.	ROADMAP Phased plan Architecture, product requirements and sequencing documented for leadership and IT.
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THE RIGHT TIME

Guidance that shaped the rollout.

No direct implementation services were delivered. Weaver's value came earlier: its guidance defined the architecture, product requirements and the best sequence of steps, saving time, reducing risk and streamlining procurement for the county.

1 Listen DISCOVERY Understood the CIO's concerns and the team's current state.	2 Architect SPECIFICATION Scoped Dell PowerEdge R750 servers and PowerVault storage.	3 Sequence ROADMAP Defined a phased plan from planning through procurement.	✓ Rollout GIS FOUNDATION The county procured the hardware and moved forward with a clear plan.
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OUTCOMES

Clarity, alignment and a faster GIS platform.

With a defined plan in hand, the county moved from a stalled initiative to a modern GIS foundation. Response times for GIS data uploads and user access improved, the CIO and GIS operations are aligned, and a clear procurement roadmap made for a smoother rollout and a path for future projects.

■ Faster GIS data uploads	■ Improved user access and experience	■ Alignment between CIO and GIS operations
■ Clear procurement roadmap	■ Modern GIS foundation	■ A path for future projects

THE RIGHT REASON

Advice first, whatever the channel

Weaver didn't just recommend hardware. It gave the county's leadership the knowledge to make strategic, long-term decisions, and stayed on as an advisor even when equipment was bought elsewhere.

A responsive, consultative partner

Weaver was chosen for its reputation as a responsive partner that bridges the gap between vision and execution, giving a new CIO confidence in a high-visibility initiative.

A COMMON CHALLENGE IN LOCAL GOVERNMENT

Leadership transitions in public IT often leave new leaders with little documentation and pressing projects already underway. An outside, objective look at requirements and sequencing helps them make confident decisions before money is committed.

New in your role, or planning a GIS project?

Weaver is glad to listen, review where things stand and help you shape a practical plan, with no obligation.

sales@weavertech.us
(855) IT-WEAVER
weavertech.us



ABOUT WEAVER

Dell Titanium Partner. Since 2006, Weaver has helped organizations build IT strategy and security so they can focus on their craft. We serve education, state and local government, healthcare and commercial customers across the U.S. and internationally.

WEAVER

Right IT Solution.
Right Time. Right Reason.