



CASE STUDY · COMMERCIAL

A global financial software provider stands up four new data centers in five weeks.

Two new data centers in the United States and two in the United Kingdom, built on Dell hardware with VMware Cloud Foundation and NSX. Weaver delivered the deployment services, working alongside Dell ProDeploy.



CUSTOMER

Financial Software
Provider,
Global Operations

INDUSTRY

Financial Software

PARTNERS

Dell Technologies
VMware

DATA CENTERS

Two in the U.S.
Two in the U.K.

THE CHALLENGE

Four new data centers, on two continents.

The company is a global financial software company that helps finance and accounting teams work more efficiently. With offices in numerous countries, it supports a diverse and extensive client base worldwide.

To stay ahead in its industry, the company set out to upgrade its data center infrastructure. The goal was clear: establish two new data centers in the United States and two in the United Kingdom, integrating advanced server and storage hardware with VMware Cloud Foundation (VCF) and NSX.

A project of that size called for a partner with the expertise and global reach to deliver it.

THE STARTING POINT

4 data centers

New sites to establish, two in the U.S. and two in the U.K.

Global

Offices in numerous countries, supporting clients worldwide

VCF and NSX

VMware technologies to integrate with new Dell server and storage hardware

THE APPROACH

The Weaver Way: deployment services tied to the hardware.

Weaver partnered with the Dell Technologies pre-sales team to offer deployment services tailored to the company's needs. By tying those services directly to the company's Dell hardware purchase, Weaver streamlined the process from order to operation and minimized potential downtime.

PROJECT CAPABILITIES

Global deployment services

Dell ProDeploy integration

VMware VCF configuration

VMware NSX configuration

Data center efficiency solutions

Timeline adherence and project management



This project reflects our solution-driven approach: delivering the right products for the right reasons, aligned with what the client actually needs.

THE RIGHT REASON · WEAVER TECHNOLOGIES

THE RIGHT IT SOLUTION

Dell hardware, configured with VMware VCF and NSX.

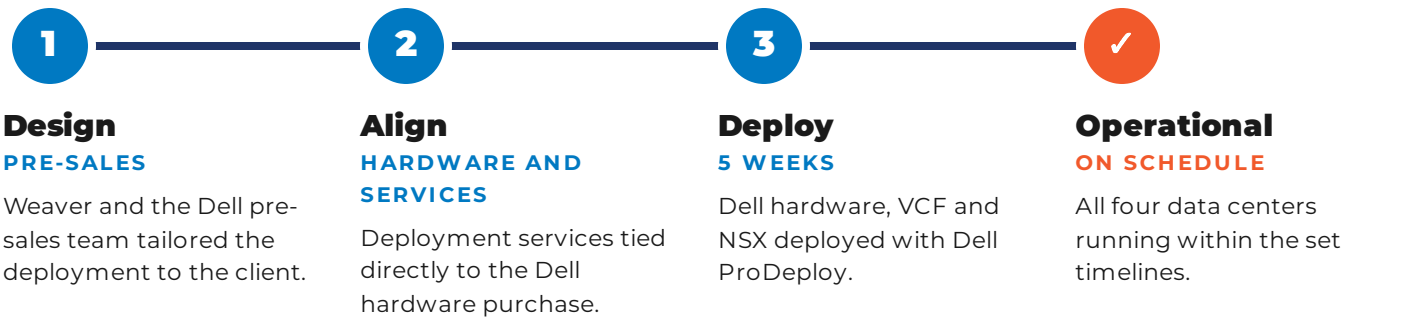
Weaver deployed Dell server and storage hardware and configured it with VMware Cloud Foundation and NSX, tailored to the company's requirements for performance and efficiency.

INFRASTRUCTURE Dell server and storage New Dell server and storage hardware deployed across all four data centers.	PRIVATE CLOUD VMware Cloud Foundation VCF configured on the new Dell hardware, tailored for maximum performance and efficiency.	NETWORKING VMware NSX Network and security virtualization with NSX, configured to the client's requirements.
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THE RIGHT TIME

Five weeks from start to operational.

With a clear plan in place, Weaver's services team worked with Dell ProDeploy to keep every step of the deployment smooth and efficient. The company's new data centers were operational within the set timelines.



OUTCOMES

Operational on time, and more efficient over time.

The company's new data centers came online within the set timelines, with an immediate boost in efficiency and performance. Over time, the upgrades translate into a lower total cost of ownership and more resource-efficient operations, so the company can focus on its core business on a robust, reliable infrastructure.

■ Improved data center efficiency	■ Successful global deployment	■ Lower TCO over time
■ Enhanced operational performance	■ Timely project completion	■ Minimized potential downtime

THE RIGHT REASON

Global reach for a global project

The company chose Weaver for its global presence and its ability to manage challenging deployments efficiently.

Integrated with the Dell partnership

Weaver's partnership with Dell Technologies made the services a seamless extension of the hardware purchase, not a separate project.

A COMMON CHALLENGE FOR GLOBAL SOFTWARE COMPANIES

Companies that serve clients worldwide often need new capacity in more than one country at once. Deploying consistently across sites, on a tight schedule, depends as much on planning and coordination as on the technology itself.

Planning a multi-site deployment?

Weaver can walk through your hardware plan and scope deployment services that keep every site on schedule.

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ABOUT WEAVER

Dell Titanium Partner. Since 2006, Weaver has helped organizations build IT strategy and security so they can focus on their craft. We serve education, state and local government, healthcare and commercial customers across the U.S. and internationally.

WEAVER

**Right IT Solution.
Right Time. Right Reason.**