



CASE STUDY · K-12 EDUCATION

A school district starts fresh with a modern data center and its first DR site.

Aging data center equipment had reached end of life, and the district had never had a dedicated disaster recovery environment. Weaver delivered a full refresh, a matching DR site and Druva cloud backup.



CUSTOMER

Public School District,
South Texas

INDUSTRY

K-12 Education

PARTNERS

Druva
Dell Financial Services

ACCOUNT EXECUTIVE

Tammy Vollmar

THE CHALLENGE

An aging data center and no place to recover.

This Texas public school district depends on its technology infrastructure to support operations across its campuses.

The district's data center had aged past its useful life and was due for replacement. The existing equipment posed reliability risks to the systems the district relies on every day.

Just as important, the district had no dedicated disaster recovery environment. That exposure grew more significant each year as reliance on technology for teaching and operations continued to increase.

THE STARTING POINT

End of life

Data center equipment aged past its useful life

No DR site

No dedicated disaster recovery environment in place

Budget fit

A full solution that still had to work within district budget realities

THE APPROACH

The Weaver Way: more than a hardware swap.

Weaver designed a complete data center refresh that went beyond replacing old equipment. The plan paired a modern primary environment with a matching DR site the district had never had before, plus Druva cloud backup to complete a layered data protection strategy. Weaver also worked with Dell Financial Services to structure financing that fit the district's budget.

PROJECT CAPABILITIES

Data center refresh	Disaster recovery deployment	Druva cloud backup
3-2-1 backup strategy	Professional services	Dell Financial Services financing support



The goal wasn't just to update the hardware. It was to leave the district in a fundamentally stronger position. Recommending a DR site and cloud backup wasn't about adding scope. It was about addressing real risk.

THE RIGHT REASON · WEAVER TECHNOLOGIES

THE RIGHT IT SOLUTION

A complete refresh built on a 3-2-1 strategy.

Three copies of data, on two different media types, with one copy off-site. Each layer of the solution was designed to give the district another way to recover.

PRIMARY

Data center refresh

Modern infrastructure replaced the end-of-life environment, backed by Weaver professional services.

RECOVERY

Identical DR site

A DR site built to mirror the primary environment, giving the district a true recovery option for the first time.

OFF-SITE

Druva cloud backup

A reliable off-site copy that extends the strategy and completes a layered approach to data protection.

THE RIGHT TIME

Scoped around the school calendar and budget cycle.

Weaver coordinated closely with the district through each phase, with the project planned around the operational calendar. Financing through Dell Financial Services was structured to align with the district's needs, so the full solution could be delivered on a timeline that worked, not a compromised version of it.

BEFORE

End of life, one environment

- Data center past its useful life
- Reliability risk to daily operations
- No dedicated disaster recovery site
- Few paths to recover from an outage



AFTER

Modern, mirrored and protected

- Fully refreshed data center
- First-ever DR site mirroring production
- Druva cloud backup off-site
- 3-2-1 strategy with multiple recovery paths

OUTCOMES

A fundamentally stronger position.

The district now operates a fully refreshed data center with modern infrastructure. For the first time, it has a dedicated disaster recovery site built to mirror the primary environment, and Druva cloud backup adds an off-site layer. The 3-2-1 approach gives the district multiple recovery paths in the event of an outage.

■ Complete data center modernization	■ First-ever dedicated DR site	■ 3-2-1 backup strategy
■ Druva cloud backup	■ Multiple recovery paths	■ Budget-aligned financing

THE RIGHT REASON

Addressing real risk, not adding scope

The DR site and cloud backup were recommended because the district needed a way to recover, not to make the project bigger. That is doing what's right, not what's easiest to sell.

Confidence in the team and the plan

The district chose Weaver because of confidence in the team and the solution. Dell Financial Services financing made the full solution possible within budget.

A COMMON CHALLENGE IN TEXAS K-12

Many districts refresh aging equipment on schedule but have never had a separate place to recover if the primary environment goes down. A refresh is often the most practical moment to close that gap, and financing can make the full solution fit the budget.

Due for a refresh?

Weaver can review your data center and recovery options and help you find a plan and financing that fit your budget.

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WEAVER

ABOUT WEAVER

Dell Titanium Partner. Since 2006, Weaver has helped organizations build IT strategy and security so they can focus on their craft. We serve education, state and local government, healthcare and commercial customers across the U.S. and internationally.

Right IT Solution.
Right Time. Right Reason.