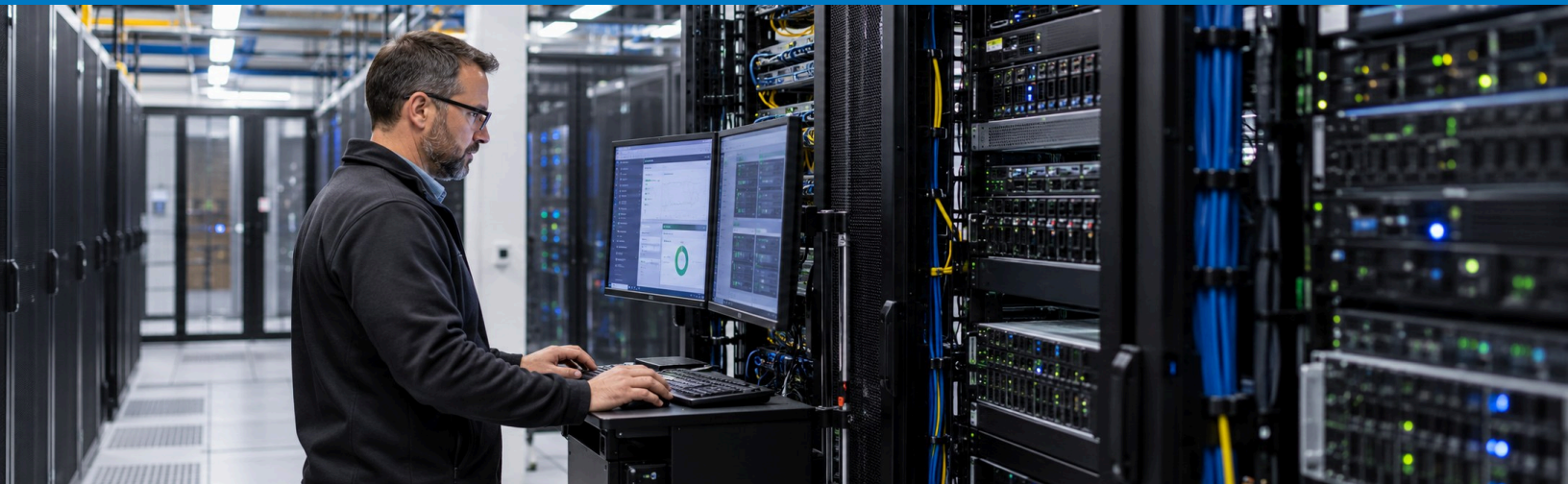




CASE STUDY · K-12 EDUCATION

A school district rebuilds its foundation, from the data center to every campus closet.

A new IT director inherited a data center they couldn't access and network closets that had gone years without attention. Weaver replaced the data center and ran an E-Rate project to rebuild closets and lab networking at every campus.



CUSTOMER

Public School District,
Texas Hill Country

INDUSTRY

K-12 Education

PARTNERS

Fortinet
E-Rate program

ACCOUNT EXECUTIVE

Tammy Vollmar

THE CHALLENGE

A data center no one could access, and closets at every campus.

The district is a Texas public school district serving students across multiple campuses. When a new IT director joined, the scope of the infrastructure problem became clear.

The data center had aged past the point of manageability. It ran on a legacy platform that was outdated and unsupported, and the new IT director could not access the existing systems at all.

Network closets across every campus had accumulated years of disorganized cabling, outdated hardware and insufficient power. That created potential points of failure and limited the district's ability to expand lab connectivity as classroom technology use grew.

THE STARTING POINT

No access

The new IT director could not get into the systems they were responsible for

Every campus

Network closets with disorganized cabling, aging hardware and weak power

Two projects

Data center and campus network, both needing to fit the budget and school calendar

THE APPROACH

The Weaver Way: fix both problems, in step.

Weaver scoped two coordinated engagements: a full data center refresh to replace the aging environment with modern, accessible infrastructure, and an E-Rate project to clean up closets and upgrade lab networking across all campuses. Each was sized to fit the district's budget and operational calendar.

PROJECT CAPABILITIES

Data center modernization	Competitive technology take-out	3-2-1 backup strategy
E-Rate project management and compliance	Network closet cleanup and power	Fortinet lab switching



When a new IT director can't access the systems they're responsible for, that isn't an inconvenience. It's real operational risk, and it called for a full replacement, not a workaround.

THE RIGHT REASON · WEAVER TECHNOLOGIES

THE RIGHT IT SOLUTION

A modern core and clean infrastructure at every campus.

The data center refresh replaced end-of-life equipment with systems the new IT director could access and manage from day one. The E-Rate project brought every campus closet up to the same standard.

DATA CENTER

Modern, documented infrastructure

A full replacement of the legacy environment, built for the district's current and future needs.

DATA PROTECTION

3-2-1 backup strategy

Three copies, two media types and one offsite copy, so data can be recovered when it matters.

CAMPUS NETWORK

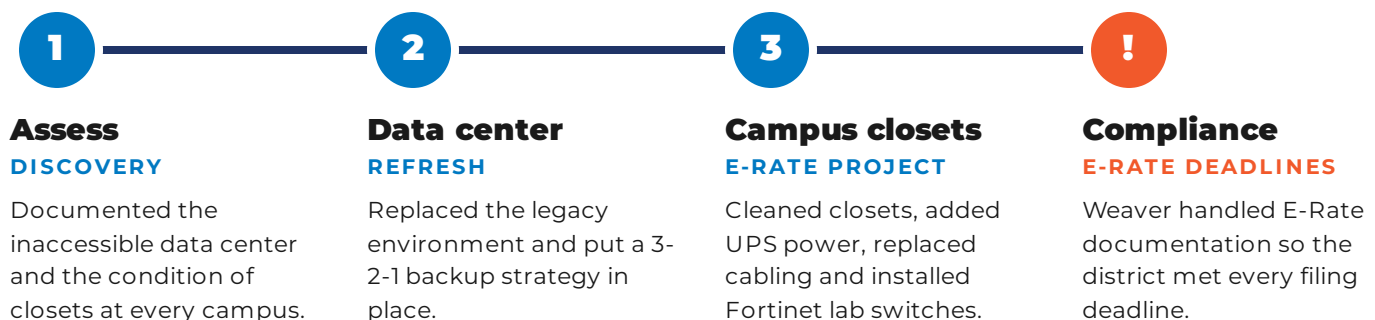
E-Rate closet refresh

Cleaned and reorganized closets, new UPS systems, replaced cabling and new Fortinet switches in the labs.

THE RIGHT TIME

Timed to the academic calendar and the E-Rate cycle.

Weaver sequenced both projects around the school calendar and budget cycle. E-Rate carries strict compliance and documentation requirements, and Weaver managed that process on the district's behalf so administrative deadlines were met alongside the fieldwork.



OUTCOMES

A cleaner, more manageable foundation.

The district now runs a modern data center protected by a 3-2-1 backup strategy, replacing an environment the IT director could not access. Closets at every campus are clean, organized and properly cabled, with new UPS systems for reliable power and Fortinet switches giving labs dependable connectivity.

■ Data center modernization	■ Competitive technology take-out	■ Campus-wide network cleanup
■ E-Rate compliance and execution	■ Improved IT manageability	■ Modern lab connectivity

THE RIGHT REASON

A full replacement because the situation called for it

Weaver didn't minimize the problem or propose a workaround. An inaccessible data center is operational risk, and it got a full refresh.

A trusted partner, proven on prior projects

The district chose Weaver based on successful past work and a relationship built on trust. Competitive pricing helped secure the E-Rate bid for the campus refresh.

A COMMON CHALLENGE IN TEXAS K-12

District IT leaders often inherit infrastructure they didn't design and can't fully see. The closets are less visible than the data center, but just as necessary. Clean infrastructure in both places is the foundation everything else runs on.

Inherited an environment you can't fully see?

Weaver can assess your data center and campus closets and show where E-Rate funding can help.

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ABOUT WEAVER

Dell Titanium Partner. Since 2006, Weaver has helped organizations build IT strategy and security so they can focus on their craft. We serve education, state and local government, healthcare and commercial customers across the U.S. and internationally.

WEAVER

**Right IT Solution.
Right Time. Right Reason.**