



CASE STUDY · COMMERCIAL

A precision manufacturer gets secure, managed IT without building an IT department.

With no IT staff and one personal Microsoft account signed in on every employee computer, the company needed help. Weaver set up proper Microsoft 365 accounts and upgraded its Dell desktops and laptops.



CUSTOMER

Components
Manufacturer,
Central Texas

INDUSTRY

Manufacturing

PARTNERS

Dell Technologies
Microsoft 365

PROJECT TYPE

Managed services and
hardware upgrades

THE CHALLENGE

No IT department, and one account on every computer.

The company is a Central Texas manufacturer that specializes in machine components. It is known for precision and quality in producing essential parts for a range of industries.

The company did not have an IT department and needed cost-effective IT support. The owner’s personal Microsoft account was being used on all employee computers, which created security and management issues.

The team also needed help managing Microsoft 365 user accounts, and its Dell desktops and laptops were due for upgrades.

THE STARTING POINT

No IT staff

No internal IT department to manage users, devices or security

One account

The owner’s personal Microsoft account signed in on every employee computer

Aging devices

Dell desktops and laptops that needed upgrades

THE APPROACH

The Weaver Way: start on site, with the real needs.

Weaver was recommended to the manufacturer through a word-of-mouth referral. A Weaver representative visited the site to discuss managed services and assess the company’s needs in person. Weaver proposed a solution tailored to those needs at a lower cost than the quotes the company had received before, which made Weaver the preferred choice.

PROJECT CAPABILITIES

IT infrastructure design and implementation	Managed services	Microsoft 365 user management
Account separation and security	Dell desktop upgrades	Dell laptop upgrades



We build solutions that align precisely with each client's needs. Being solution-driven rather than product-driven means every client's unique challenges are met with an IT strategy that fits.

THE RIGHT REASON · WEAVER TECHNOLOGIES

THE RIGHT IT SOLUTION

Proper accounts, managed users and upgraded devices.

Weaver delivered a complete managed IT solution covering the manufacturer's Microsoft 365 users and its Dell hardware, so every employee had a secure, properly configured setup.

IDENTITY

Individual Microsoft 365 accounts

Removed the owner's personal Microsoft account from every employee computer and set up each user properly.

MANAGEMENT

Managed Microsoft 365 users

Ongoing management of Microsoft 365 user accounts, so the company does not need its own IT department.

DEVICES

Dell desktop and laptop upgrades

Upgraded Dell desktops and laptops, set up securely for each user for better performance.

THE RIGHT TIME

Planned to keep the shop running.

Weaver planned and executed the project efficiently to minimize downtime and disruption for a working manufacturer. The team worked closely with the manufacturer to make the transition smooth, with improvements visible right away.

BEFORE

Shared access, no IT support

- Owner's personal Microsoft account on every computer
- No IT department to manage users
- Dell desktops and laptops due for upgrades



AFTER

Secure, managed IT

- Individual, properly secured user accounts
- Microsoft 365 users managed by Weaver
- Upgraded Dell desktops and laptops

OUTCOMES

A secure, efficiently managed IT environment.

The manufacturer now has a secure and efficiently managed IT environment. Each employee has a properly configured account instead of sharing the owner's personal login, Microsoft 365 users are managed for the company, and upgraded Dell desktops and laptops deliver better performance.

■ Improved account security	■ Managed Microsoft 365 users	■ Owner's personal account removed from company devices
■ Better desktop and laptop performance	■ IT support without an IT department	■ Cost-effective managed services

THE RIGHT REASON

Solution-driven, not product-driven

Weaver started by visiting the site and learning how the manufacturer works, then built a solution around those needs rather than a product list.

Tailored and cost-effective

Weaver's managed services came in at a lower cost than previous quotes, giving the company complete IT support that fits its budget.

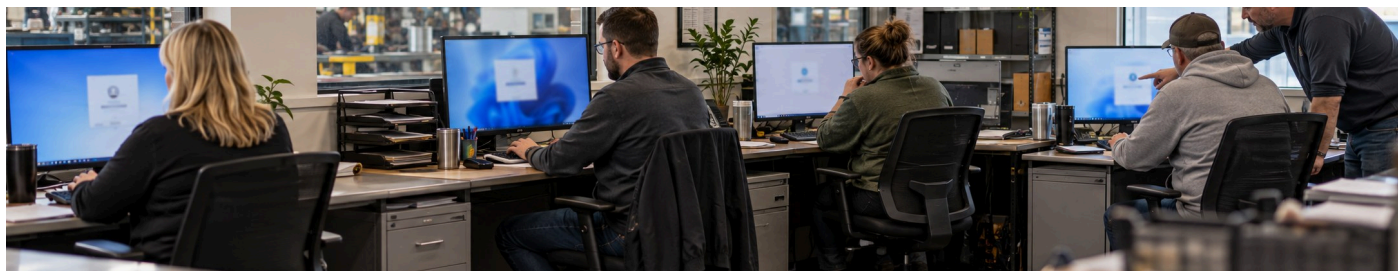
A COMMON CHALLENGE IN MANUFACTURING

Many manufacturers grow without ever building an IT function. Shared logins and personal accounts become the norm, and security and user management fall through the cracks. Managed services give them proper IT without adding headcount.

Running without an IT department?

Weaver can visit your site, review how accounts and devices are set up today and recommend a managed services plan that fits.

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ABOUT WEAVER

Dell Titanium Partner. Since 2006, Weaver has helped organizations build IT strategy and security so they can focus on their craft. We serve education, state and local government, healthcare and commercial customers across the U.S. and internationally.

WEAVER

Right IT Solution.
Right Time. Right Reason.